| Profit and Loss Account 1.10.15-30.09.16  Total Sales less Cost of sales Gross Profit Overheads |       | Oct 14- Sep 15<br>£<br>109,245<br>85,144<br>24,101 |       | Oct 15- Sep 16<br>£<br>103,185 |
|---|-------|--|-------|--------------------------------|
| 1.10.15-30.09.16  Total Sales less Cost of sales  Gross Profit                                  |       | 109,245<br>85,144                                  |       | £                              |
| Total Sales less Cost of sales Gross Profit   |       | 109,245<br>85,144                                  |       | £                              |
| less Cost of sales  Gross Profit  |       | 109,245<br>85,144                                  |       | £                              |
| less Cost of sales  Gross Profit  |       | 109,245<br>85,144                                  |       |                                |
| less Cost of sales  Gross Profit  |       | 85,144   |       | 103,185                        |
| Gross Profit  |       | · · · · · · · · · · · · · · · · · · ·              |       |                                |
|   |       | 24.101   |       | 80,281                         |
| Overheads   |       |  |       | 22,904                         |
|   |       |  |       |                                |
| Salary-Manager  | 3,762 |  | 6,023 |                                |
| Rent-Shop   | 2,400 |  | 2,400 |                                |
| Rent-Garage   | 546   |  | 562   |                                |
| Cleaning  | 925   |  | 900   |                                |
| Maintenance   | 1,522 |  | 1,249 |                                |
| Utilities   | 2,265 |  | 2,099 |                                |
| Insurance   | 585   |  | 585   |                                |
| Telephone   | 408   |  | 450   |                                |
| Training  | 227   |  | 450   |                                |
| Merchant charges  | 629   |  | 634   |                                |
| Stationery  | 435   |  | 240   |                                |
| Trade assocs.   | 298   |  | 312   |                                |
| Legal / statutory   | 173   |  | 200   |                                |
| 'Paid cash' non-resale items  | 40    |  | 180   |                                |
| Marketing   | 354   |  | 300   |                                |
| Shop equipment  | 2,938 |  | 1,509 |                                |
| IT & Software Support   | 697   |  | 725   |                                |
| Volunteer Events & AGM  | 495   |  | 97    |                                |
| Loss on disposal of Fixed Asset   |       |  | 502   |                                |
| Depreciation  | 2,237 |  | 2,245 |                                |
| less Total overheads  |       | 21,274   |       | 21,660                         |
| plus Interest received  |       | 4  |       | 1                              |
| Profit before taxation  |       | 2,831  |       | 1,245                          |
| Tax on profit   |       | 1  |       | 798                            |
| Profit after taxation   |       | 2,830  |       | 447                            |